

Ez Steer & Ez Guide 250 and 500 Upgrade Program

Linco Precision will be offering 2 Trimble trade up programs to get you out of older technology and into new Trimble steering systems and displays.

1. The first part of the program is that we will be buying back your used Ez Guide 500 or Ez Guide 250 displays no matter what accuracy level for a \$750 discount on your purchase of a new CFX 750 display, or a new TMX 2050 display. The traded in Ez Guide displays must be working and have RAM mounts, antenna, antenna cable, and power cables.

The advantages of upgrading an Ez Guide display to a CFX 750 or a TMX 2050 are as follows:

- Touchscreen interface vs push buttons
 - Larger display for better visibility
 - More reliable as far as feeding power to steering systems like the Ez Steer or Autopilot Nav 2 or 3. (No terrain corrections error)
 - Upgraded steering settings and features for better steering performance
 - Availability of better corrections, in particular the use of GLONASS
 - Both the CFX 750 and TMX 2050 can be used for application controls to control sections or to control rate and variable rate on sprayers, spreaders, and NH3 bars.
 - Camera inputs available
 - Ability to use the Ez Pilot assisted steering system
 - In general, I send in less CFX 750 and TMX 2050 displays than I do Ez Guide 250's and Ez Guide 500's.
2. The second part of the program is we will be buying back used Ez Steer steering systems towards your purchase on a new Ez Pilot steering system or a Nav3 controller for a full hydraulic integrated steering system. We will be buying back Ez Steers for Ez Guide 250's or 500's for \$900 and Ez Steer systems for a CFX 750, FMX, or TMX 2050 for \$1,050. Ez Steer system must have all cables, and controllers and must be working.

The advantages of upgrading an Ez Steer to an Ez Pilot or a full hydraulic steering system are as follows:

- Ez Pilot and Autopilot systems have far superior performance than Ez Steers especially when initially engaging on the line and for RTK users
- Very few power issues unlike with Ez Steers
- No annoying finger pinching wheel
- Overall, I field less calls regarding steering issues with Ez Pilots and Autopilot systems than I do with Ez Steer systems. 4 calls with issues for Ez Steer to 1 call with issues with Ez Pilot or Autopilot.

This program will be valid until December 31st, 2017. Trade up programs do not include installation and calibration.

Also ask about our service plan and see how it can get you 5% off of all of your future Precision purchases as well as free phone support and 10% off repair labor.

2.5% Trimble 2018 Price Increase

Trimble prices will increase 2.5% on January 1st, 2018 due to market factors such as inflation and rising engineering costs. I want to make all aware of this to plan early to be able to save before the prices increase.

Common items I can think of before planting 2018 are:

- Ez steer foam wheels
- Remote engage foot or momentary switches for steering engagement
- Antennas that may be bad or antenna cables
- Display mounting products or cables to switch displays or steering units from one vehicle to another
- Flow and application kits to replace Raven 4X0 or 4xx0 rate controllers
- Tru Counts service parts or wear parts needed for Spring of 2018 like spare clutches, valve boxes, air valves, fittings or compression springs

Used and Overstock Items

Attached is two lists, one of used items and one of overstock items available. For more details about these, contact me at (217) 670-4435.

Ag Leader Early Order Discount

From now until November 30th, 2017 Ag Leader will be running their early order discount program which will be 4% off any Ag Leader purchase. Great time to stock up with any 2018 planter clutch parts you may need or to switch that spreader to make it variable rate capable with an Ag Leader Incommand 800 and Direct Command rate and section control.

Attention Ag Leader SMS Users

Do you currently use Ag Leader SMS data management software, or are you wanting to learn more about it? “Mapping and Managing Crop Data” is a class available for you where you will learn to record cropping activities, prepare maps for those activities, and analyze profitability of crop enterprises. You will also learn about other relative applications that are useful for handling farm data, and look at new trends in precision farming.

The class is every Thursday from 9am-4pm for 7 weeks starting on January 4th, 2018 and ending on February 15th, 2018. It will be held in the Workforce Careers Center and Lincoln Land Community Colleges main campus in Springfield IL. The class is \$300 for farm business and up to two participants may attend. Contact me for more details and to sign up.